

# PRESS RELEASE



## Semester 1: Elnusa Records Contract Realization of IDR 6.5 T

**Jakarta, 12 July 2021** - PT Elnusa Tbk (Elnusa), a leading national company providing energy services, in the first semester of 2021 managed to record a consolidated work contract of around Rp 6.5 trillion. This is a positive signal for Elnusa's service activities, which continue to grow amidst the uncertainty of current conditions.

Elnusa's Corporate Secretary, Ari Wijaya said that the diversity of the service portfolio owned by Elnusa certainly provides its own advantages for us. In the upstream sector, this segment is still the prima donna with its total solution services, such as well maintenance services and operation maintenance, although in this segment there is a slight correction in exploration services due to the delay of several upstream oil and gas projects.

In addition, restrictions imposed by the government during the pandemic such as Emergency PPKM are expected to have an impact on the Energy Distribution & Logistics Segment. On the other hand, the Support Services Segment is currently still showing good growth. Through optimizing the portfolio diversification strategy, we believe that we will be able to support each other in supporting the achievement of future consolidation.

Providing services during the implementation of Emergency PPKM also has an impact on increasing operating costs. Health protocols are strictly enforced. However, it remains our commitment, because HSSE remains our top priority. The Board of Directors through the VP of HSSE has also activated the Emergency Response Team, as an anticipatory measure if there are employees and/or their families who are affected by Covid19.

Ari added, "We already have a sold contract in the past and we will take it for the next few years (multiyears). Several strategies were also carried out by the company, namely by carrying out cost efficiency and cost leadership and adjusting investment costs through a priority scale that was carried out selectively, besides that the Elnusa Board of Directors also did not hesitate to carry out micro management".

"The situation that is still not conducive and has an impact on the global economy is currently also affecting Elnusa's performance. Nevertheless, the acquisition of the Elnusa work contract that has been registered will certainly provide fresh air and additional enthusiasm. In the next semester we are confident that we will be able to achieve the target with positive performance achievements. In addition, with the current increase in the price of Indonesian Crude Oil, we hope that this will be an opportunity for KKKS to open an investment channel in the upstream oil and gas sector which will also have a positive impact on Elnusa." close Ari

**Glance at PT Elnusa Tbk (ELNUSA)**

ELNUSA is an energy service company with core competencies in upstream oil and gas services, namely seismic services (geoscience services: land, transition zone & marine and data processing), oil & gas field drilling & maintenance services (drilling & oilfield services), engineering services, procurement, construction & operation maintenance (EPC-OM), and other supporting services. ELNUSA currently serves national and international oil and gas companies, including Pertamina Group, British Petroleum, Conoco Phillips and others. ELNUSA has five subsidiaries engaged in the business of energy distribution & logistics services and other supporting services.

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## Semester 1: Elnusa Catatkan Realisasi Kontrak Rp6,5T

Jakarta, 12 Juli 2021 - PT Elnusa Tbk (Elnusa), Perusahaan nasional terkemuka penyedia jasa energi, pada semester pertama 2021 ini berhasil catatkan perolehan kontrak kerja konsolidasi yang berkisar Rp 6,5 triliun. Ini merupakan sinyal positif geliat aktivitas jasa Elnusa yang tetap tumbuh di tengah ketidakpastian kondisi saat ini.

Corporate Secretary Elnusa, Ari Wijaya mengatakan keberagaman portofolio jasa yang dimiliki Elnusa tentunya memberikan keuntungan tersendiri bagi kami. Pada sektor hulu, segmen ini masih menjadi primadona berbekal pada total solution services yang dimiliki seperti jasa perawatan sumur serta operation maintenance, meskipun pada segmen ini terdapat sedikit koreksi pada jasa eksplorasi yang dikarenakan mundurnya beberapa proyek hulu migas.

Selain itu, adanya pembatasan yang diterapkan pemerintah di masa pandemi seperti PPKM Darurat diperkirakan akan memberikan dampak pada Segmen Distribusi & Logistik Energi. Di sisi lain, pada Segmen Jasa Penunjang saat ini masih menunjukkan pertumbuhannya dengan baik. Melalui optimalisasi strategi diversifikasi portofolio tersebut kami yakini mampu saling menopang satu sama lain dalam mendukung capaian konsolidasi kedepannya.

Memberikan layanan pada masa pemberlakuan PPKM Darurat juga berdampak pada naiknya biaya operasi. Protokol kesehatan dilakukan lebih ketat. Namun, hal itu tetap menjadi komitmen kami, karena HSSE tetap menjadi prioritas utama. Direksi melalui VP of HSSE juga telah mengaktifkan Emergency Respose Team, sebagai langkah antisipasi jika ada karyawan dan/atau keluarganya yang terkena Covid19.

Ari menambahkan “Kami sudah memiliki *sold contract* dalam waktu sebelumnya dan akan kami bawa hingga beberapa tahun ke depan (*multiyears*). Beberapa strategi pun dilakukan perusahaan yakni dengan melakukan *cost efficiency* serta *cost leadership* dan melakukan penyesuaian biaya investasi melalui skala prioritas yang dilakukan secara selektif, selain itu Direksi Elnusa juga tidak segan-segan jika harus melakukan *micro management*”.

“Situasi yang masih belum kondusif dan berdampak pada perekonomian secara global saat ini juga mempengaruhi kinerja Elnusa. Kendati demikian, perolehan kontrak kerja Elnusa yang sudah dicatatkan tersebut tentunya akan memberikan angin segar dan tambahan semangat. Pada semester depan kami berkeyakinan mampu mengejar target dengan capaian kinerja yang positif. Selain itu, dengan naiknya Harga Minyak Mentah Indonesia saat ini kami berharap hal tersebut menjadi peluang dibukanya keran investasi di bidang hulu migas oleh KKKS yang akan berdampak positif pula untuk Elnusa”. tutup Ari

**Sekilas PT Elnusa Tbk (ELNUSA)**

ELNUSA adalah perusahaan jasa energi dengan kompetensi inti pada jasa hulu migas yaitu jasa seismik (geoscience services: land, transition zone & marine serta data processing), jasa pengeboran & pemeliharaan lapangan migas (drilling & oilfield services), jasa engineering, procurement, construction & operation maintenance (EPC-OM), serta jasa penunjang lainnya. Saat ini ELNUSA melayani perusahaan migas nasional maupun internasional, antara lain Pertamina Group, British Petroleum, Conoco Phillips dan lain-lain. ELNUSA memiliki lima anak perusahaan yang bergerak dalam bisnis jasa distribusi & logistik energi dan jasa penunjang lainnya.

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